

ACICA Advocacy in International Arbitration Workshop Series 2017

ACICA invites you to obtain in-depth and interactive training in the necessary knowledge and skills to be an effective advocate in an international arbitration context.

This series of four half-day workshops is designed to provide an intensive introduction to the provision of advocacy in international arbitration.

Drawing on the expertise of Course Director Greg Laughton SC (ACICA Fellow, Barrister, Arbitrator and Mediator) and that of course tutors with extensive experience as advocates in international arbitration, the course will provide participants with a detailed understanding of and practical experience focused on:

- Communication skills and persuasion.
- Case preparation and written advocacy.
- Preparation for performance and oral advocacy.

Course tutors will be drawn from experienced practitioners who regularly act as advocates and arbitrators in order to provide participants with invaluable insights and performance feedback.

High profile guest speakers will provide their own perspectives and speak about their practical

experiences as international arbitration advocates and arbitrators. Confirmed Guest Speakers for the series include Justin D'Agostino (Partner, Herbert Smith Freehills), Kim Rooney (Barrister & Arbitrator, Gilt Chambers, Hong Kong), Dr Sam Luttrell (Counsel, Clifford Chance) and Max Bonnell (Partner, King & Wood Mallesons).

The course is ideal for candidates looking to progress their career in arbitration by familiarising themselves with the essential criteria for effective international arbitration advocacy and practising those skills in a live environment with feedback from experienced practitioners.

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AUSTRALIAN
DISPUTES
CENTRE
INTERNATIONAL

VENUE: Australian Disputes Centre and Herbert Smith Freehills, Sydney (see website for full details)

COST: ACICA/AMTAC Members: \$150 (plus GST) per workshop

Non-members: \$200 (plus GST) per workshop

Payment can be made for the full series or prior to each workshop

DATES: Workshop 1 – 25 February 2017

Workshop 2 – 18 March 2017

Workshop 3 – 6 May 2017

Workshop 4 – 20 May 2017

TIME: 9am to 1pm

Refreshments included

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For further information about ACICA
www.acica.org.au



ACICA

Australian Centre for
International Commercial Arbitration

WORKSHOP DESCRIPTIONS

A summary of the workshops is provided below. The workshops will emphasize “learning by doing” and participants will be expected to participate in group discussions, prepare and discuss written advocacy exercises and perform advocacy exercises before experienced practitioners.

WORKSHOP ONE:

Communication Skills & the Psychology of Persuasion

This workshop will explore the role of the advocate, how information is received, understanding your audience and key differentiating features of advocacy in international arbitration. The session will also focus on the influence of culture on communication styles, consider how culture and language impacts on advocacy and highlight considerations for practitioners when appearing before tribunals of differing legal, cultural and language backgrounds in arbitration proceedings in the Asia-Pacific region.



Guest Speaker: Justin D'Agostino, Global Head of Herbert Smith Freehills' dispute resolution practice and regional managing partner, Asia and Australia

Justin is a leading international arbitration lawyer, having acted as counsel and advocate before tribunals all over the world and under the rules of all the major institutions, as well as in ad hoc proceedings. He also advises on arbitration-related court proceedings, and sits as arbitrator.

WORKSHOP TWO:

Case Preparation & Written Advocacy

In workshop two participants will explore persuasive writing, written submissions and statements, development of case theory and concepts, and key features of written advocacy in international arbitration. The focus will remain on practice in the Asia-Pacific region.



Guest Speaker: Kim Rooney, Barrister & Arbitrator, Gilt Chambers, Hong Kong

Kim is an international arbitrator and Hong Kong admitted barrister, as well as being admitted to practice as a solicitor in England and Wales and as a barrister and solicitor in Western Australia. Before becoming

an arbitrator and barrister, Kim was a partner of White & Case LLP heading its Hong Kong based Asian international dispute resolution practice.

WORKSHOPS THREE AND FOUR:

Performance Preparation & Oral Advocacy

The final two workshops will introduce participants to case strategy and preparation for oral advocacy with a focus on oral openings and closings, as well as witness examination.



Guest Speaker (Workshop three): Max Bonnell, Partner, King & Wood Mallesons

Max is a partner in the Sydney office of King & Wood Mallesons where he specialises in commercial litigation and international arbitration. Max has published and lectured extensively in the field of international arbitration. He regularly appears as an advocate before international tribunals and is often appointed to sit on international tribunals.



Guest Speaker (Workshop four): Dr Sam Luttrell, Counsel, Clifford Chance

Sam's practice covers both international commercial arbitration and investor-State arbitration, with a focus on energy and resources disputes in the Asia-Pacific and Africa. Sam is individually ranked in Band 1 for arbitration in Australia (Chambers Asia-Pacific) and is listed in “Australia's Best Lawyers” for international arbitration (Australian Financial Review). Sam regularly teaches at universities and arbitral institutions around the region.



The workshops will be led by **Course Director, Greg Laughton SC**, Barrister & Arbitrator, Head of Chambers at Thirteen Wentworth Selborne Chambers

With over 30 years at the Bar, Greg has considerable experience acting for, and advising, clients in complex disputes.

With chambers in Sydney and London, Greg's global practice sees him appearing in local and overseas jurisdictions, including Hong Kong, London, Dubai and Frankfurt in commercial arbitrations and mediations as counsel, arbitrator and mediator.

